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SCOTLAND STARTS HERE

- Scotland Starts Here is a tourism app/website and marketing campaign to:
 - encourage people to travel to the Scottish Borders and Dumfries & Galloway instead of driving through them
 - provide businesses with a tool to help promote their offer, encouraging visitors to plan, book and stay in the South of Scotland
 - be a one stop portal of visitor information and inspiration
- The app helps visitors discover the best of the area on-the-go, combining interactive routes, maps and more. It is all brought to life through songs, legends and narrated guided tours.
- The website acts as a gateway to the destination, using the information from the app as well as
 plenty of additional inspiration like e-books, blogs and podcasts help visitors plan and book a trip.





WHO CAN BE LISTED?

- Any businesses that are direct or group members of SSDA and offering a tourism product or experience can be listed. This includes – but is not limited to – the following types of businesses:
- Accommodation providers (e.g. hotels, B&Bs, selfcatering, exclusive use, camping and glamping sites etc)
- Hospitality businesses (e.g. restaurants, cafés, inns, cookery schools)
- Visitor attractions
- Historic Sites

- Museums and galleries
- Breweries and distilleries
- Estates, country parks and gardens
- Activity providers
- Guided tours
- and many more!
- Our development agents can support you with any questions. Find your <u>Area</u>
 <u>Development Agent</u>



HOW TO GET YOUR LISTING

- To create a listing on the Scotland Starts Here website and app, you need a Magic Link
- Sign up as an <u>SSDA Direct Member</u> or Group Member
 - Direct Members: Contact your <u>Area Development Agent</u>. They will send you a Magic Link to log in and populate your business listing
 - Group Members: Your listing will be created by your own local tourism group representative.
 Please contact them for further details and they will provide you with the link come populate your business listing



MULTIPLE LISTINGS

- DMOs, community and destination groups can set up group membership of SSDA. This will allow you to create listings on Scotland Starts Here for your members through our Listings Group function.
- Organisations that look after multiple sites, attractions or businesses can also benefit from the Listings Group function.
- The Listings Group function:
 - Through the Listings Group function, you will be able to add new business listings for your members and businesses and update existing listings with a dedicated dashboard.
 - The SSDA team will talk you through the system and support you.



CREATING YOUR LISTING

- The backend has four distinct sections:
 - Basic Details
 - Additional Images
 - Features and Facilities
 - Accessibility

Name & Address

If your listing does not have a defined postal address, use the closest known address to the listing.

Listing Name *



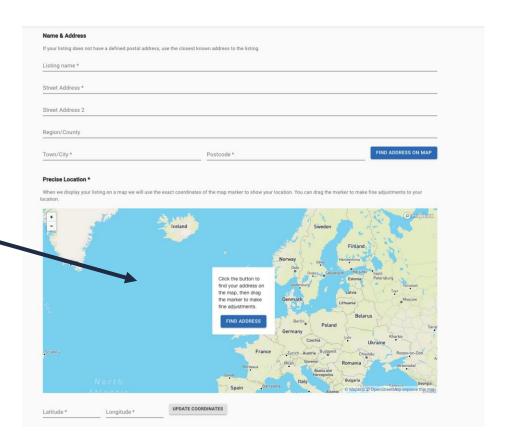
Basic Details include:

- Address
- Map view of location
- Opening Times
- Primary Image (the main image used to showcase your business on the app and website)
- Short Business Description
- Long Business Description
- Contact Information
- Social Media Channels
- Website and online booking channel links
- Business Category
- Tags



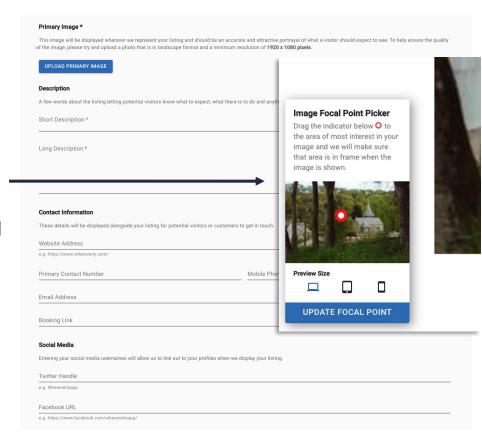
All areas marked * must be completed

 Use the map to showcase your exact business address – latitude and longitude will populate automatically



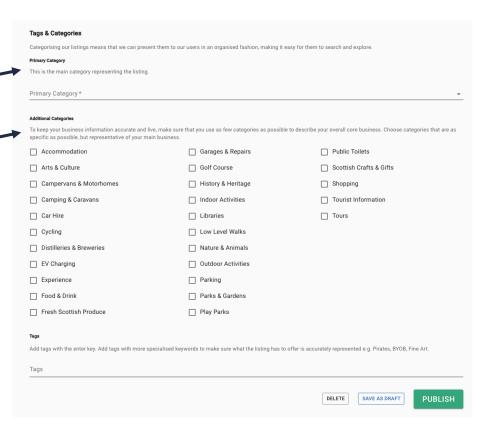


- All areas marked * must be completed
- Images should be sized 1920px wide x1080px high to display best on the web
- Image choice: Be mindful of web and app display ratios. Once uploaded you can choose the focal point that will be used for your image. Click on the image and the editor will open.
- Unsure about image size? Rightclick on a file on your computer and choose **Properties**. This will show image dimensions and size





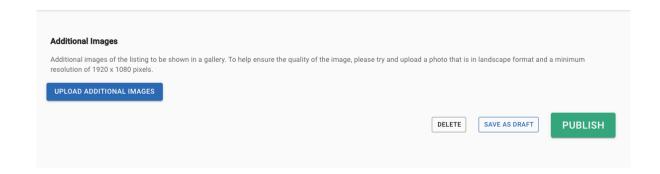
- All areas marked * must be completed
- Primary Category:
 - What type of business are you running?
- Additional Categories: -
 - What else is your business? E.g. an inn is an Accommodation as well as a Food & Drink business, an Attraction may be a History & Heritage Site as well as a Garden
- This does not relate to what you offer to visitors
 - For example a restaurant is not a Parking Lot if it offers customer parking. What else you offer should be mentioned in the Facilities & Amenities Section





YOUR LISTING - IMAGES

- Additional images are a great way to show off your business from food and drink offers to amenities and events
- Choose up to 12 images to showcase your offer on your listing
- Remember: Images sized 1920 pixels wide x 1080 high display best





YOUR LISTING - FEATURES & FACILITIES

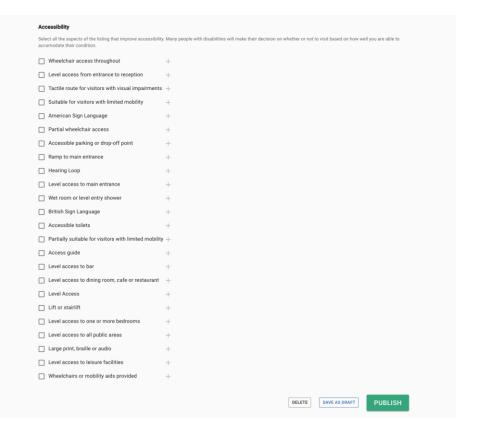
- Features and Facilities show what your business offers
 - Visitors can search for these terms:
 - The map function allows users to restrict search to specific features and amenities
- Features & Facilities Categories:
 - Payment Methods
 - Internet
 - Transport & Parking
 - Catering
 - Pet-friendly
 - Child-friendly
 - Cuisine
 - Awards & Ratings
 - Accommodation-specific Features (such as spa treatments)

Features & Facilities									
	Select all features that may be applicable to the listing. If you feel any additional notes are required to explain or clarify how you provide a feature you can add them by click plus button next to the feature (1000 characters limit).								
General Facilities									
	Payment Methods		Internet		Tran	sport and Parking		Catering	
	Cash only	+	☐ Internet Access	+		Taxi rank nearby	+	☐ Cafe	+
	Cash	+	WiFi	+		Parking	+	Restaurant	+
	☐ Traveler's Cheques	+				Coach Parking	+	Shop	+
	Cheque	+				On Public Transport Route	+	Licensed Bar	+
	Credit Card	+				Electric Car charging	+	Patio or Beer Garden	+
	☐ Debit Card	+				Airport Transfer	+	☐ Picnic Area	+
	☐ PayPal	+				Public Parking Nearby	+	Catering Available	+
	☐ Internet Banking Transfer	+						☐ Breakfast Available	+
	☐ WeChat pay	+						Lunch Available	+
	American Express	+						Evening Meal Available	+
	☐ Diners Card	+						Room Service	+
	Union Pay	+						☐ Breakfast Included	+
	Pets	Childre	en						
	$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $		Baby Changing Facilities	+					
	Pets Welcome +		Children's Club	+					
			Creche	+					
			Outdoor Play Area	+					
			ndoor Play Area	+					



YOUR LISTING - ACCESSIBILITY

- Accessibility information is crucial for visitors to accurately plan a trip
- Clear guidance on accessibility in your business premises enables people with access requirements, whether they relate to mobility, vision, hearing or cognitive dimensions, to function independently. Not providing this information can give visitors the impression that you are not accessible and therefore not a suitable choice for their holiday.





BEST PRACTICE

- Accuracy:
 - Double-check that your information is accurate before submitting it
- Clarity:
 - All information you provide should be clear and apply to your business only
- Imagery:
 - Concentrate on images that are at last 1920 pixels wide and 1080 pixels high for the best website display. Use images of your business that clearly show what you offer, as well as some that will inspire visitors to plan a trip
- If you are unsure about any aspects, you can 'Save as Draft' and either edit your information later or contact your Area Development Agent for support.



SETTING YOUR LISTING LIVE

- Once you have added your business information, click the 'Ready for Review'
 button
 - Your listing will be sent to your Area Development Agent for approval
 - If there is any missing information, your agent will contact you with advice on how to make your listing stronger
 - Once your listing has been approved, your agent will set it live
- All information provided on the backend will automatically show up on both the app and the website
- Please note: It takes 24 hours for new listings to become visible on the app and website.



UPDATING YOUR LISTING

- You can update your listing at any time
- Simply click into it using the Magic Link
- Should you have lost your link, your <u>Area Development Agent</u> can resend it



LISTING EXAMPLE

WEBSITE



Home | History & Heritage | All History & Heritage | Drumlanrig Castle & Country Estate

Drumlanrig Castle & Country Estate

Visitor Attractions

1 hour 47 minutes drive from: Edinburgh 🗸

If you like delving deep into history, soaking up culture, exploring beautiful countryside – or even mountain biking – you'll love a day at Drumlanrig Castl









Immerse yourself in history at majestic Drumlanrig Castle.

Set in the 120,000 are Queensberry Estate, complete with a country park and Victorian gardens, this 17th century castle is one of the most important Renaissance buildings in the country. The Dumfriesshire home of the Duke and Duchess of Bucdeuch, Drumlarrig Castle with its magnificent rooms and spectacular collections of silver, porcelain,

APP







PROMOTING SCOTLAND STARTS HERE

- Recommend the app to your guests in booking confirmations, pre-arrival information and download our promotional poster
- Add the Scotland Starts Here logo to your website to show you're a member
- Share the app on social media and let your followers know that you're listed on Scotland Starts Here
 - Use #ScotlandStartsHere to make sure we see your activity
 - Tag us in photos of your business and the wider South of Scotland so we can share them with our audiences







NEED HELP? CONTACT THE TEAM



Jemma ReidProject Manager



Yvonne WagounTravel Trade

Specialist



Vanessa Wegstein

Digital Marketing
Coordinator



Gowan Miller

Development

Agent Central



Sarah MacDonald

Development

Agent East



Lesley Watson

Development
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