

Agritourism in the South of Scotland



### **Agritourism and Farm Retail in The Scottish Borders**

#### **Current Numbers & Targets**

- January 2024 = **42 Farms officially** Visit Scotland listings
- This equates to 42/614 or 7% of all agritourism/farm retail in Scotland
- Assuming target for new entrants is 300 businesses across Scotland, Scottish Borders target is **21 by 2030**
- Of the additional 71 businesses who we assume exist but don't have a Visit Scotland listing, 5% of those would equate to an **additional 6 farms**
- Giving Scottish Borders a total of <u>69 farms</u> in Agritourism/Farm Retail by 2030





#### Agritourism and Farm Retail in D&G

#### **Current Numbers & Targets**

- January 2024 = **87 Farms officially** Visit Scotland listings
- This equates to 87/614 or 14% of all agritourism/farm retail in Scotland
- Assuming target for new entrants is 300 businesses across Scotland, D&G target is **42 by 2030**
- Of the additional 71 businesses who we assume exist but don't have a Visit Scotland listing, 7% of those would equate to an **additional 10 farms**
- Giving Scottish Borders a total of <u>139 farms</u> in Agritourism/Farm Retail by 2030





## Critical Elements for South of Scotland Agritourism Development

- The South of Scotland is well represented currently in the national Agritourism figures, 21% of the farms and crofts in Scotland in Agritourism or Farm Retail
- Are the growth targets realistic?
- The mix in this area of offering is very skewed towards accommodation compared to other areas
- There are low numbers of farm cafes, farm shops and farm experiences in particular compared to other regions of Scotland
- There are less scaled up businesses in agritourism and farm retail than other regions
- Wish to look more currently at employment numbers, visitor numbers and other statistics to build
  up a more detailed picture of the area currently and what future success looks like

# Go Rural Map 2024/25



